

Visibility Provides Security

Beating the problem of Fraudulent Certificates





GS1 in a nutshell



GS1 is the most widely used supply chain standards system in the world

- We are **not-for-profit** organization
- We are **neutral** from business partners
- We are user-driven and governed
- We **serve all companies**, from multinationals to SMEs
- We are a **platform for collaborative agreements** between business partners
- We believe that our people employees and associates – are our most important asset

GS1 Member Organisations

Countries with a GS1 Member Organisation

Countries served on a direct basis from GS1 Global Office (Brussels)

Australia

108 Member Organisations.153 Countries served.Local services, global reach.



GS1's Brand Architecture



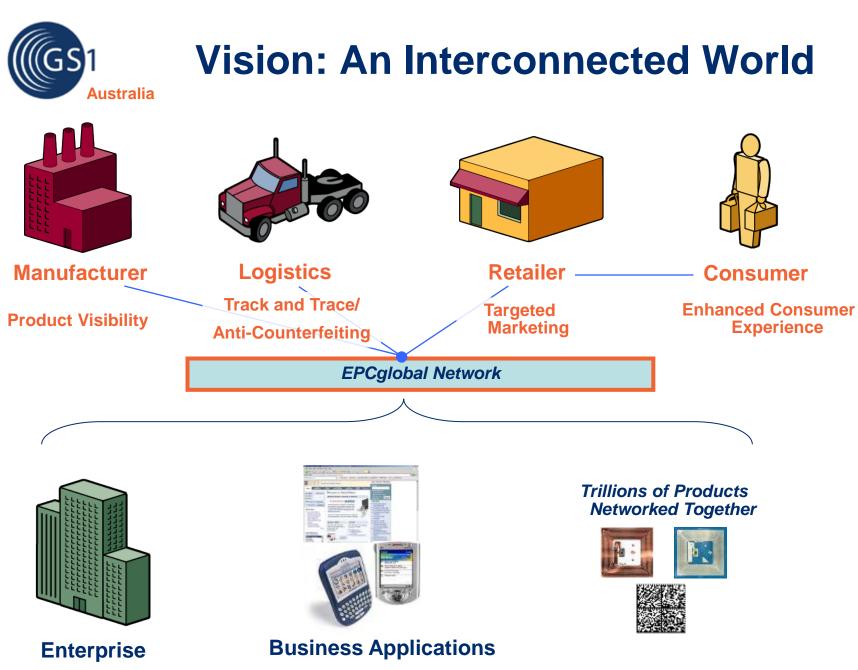
The global language of business

OVERALL BENEFIT: Improving efficiency & visibility in supply and demand chains

GS1 SOLUTIONS & SERVICES USING GS1 STANDARDS

Solutions: POS / Inventory Management / Asset Management / Collaborative Planning / Traceability Services: Global (GSMP, GEPIR, Global Registry, Training and Accreditation) & Local (e.g. Certification, Implementation, Training)





Source: VeriSign



Its all about visibility

What is visibility?

- "Seeing" objects across a supply chain
 - What, where, when and why
- Sharing information
 - Across an enterprise, between trading partners, across the world
 - Sharing information based on GS1 identification keys
- GS1 EPCglobal Standards enable
- Data capture what, where, when
- Adding value to data why
- Sharing information securely known and unknown trading partners



Business Use Cases for Visibility

Inventory Visibility

- Product Visibility
- Asset Visibility
- Recalls

Brand Protection

- Counterfeit
- Diversion, Gray Market
- Channel Management
- Chain of Custody
 - Track and Trace
 - Electronic Pedigree

Visibility enables traceability and authentication of products

Visibility enables

traceability of products

Visibility supplies the custody information for creating authenticated chain of custody



A new context for transport, logistics and customs



The use of information technologies in business practices have revolutionised the way customs and logistics are organised and conducted. GS1 standards play a key role.

Logistics of the past: A passive, costabsorbing function

Logistics now: A highly strategic factor, capable of providing a unique competitive advantage



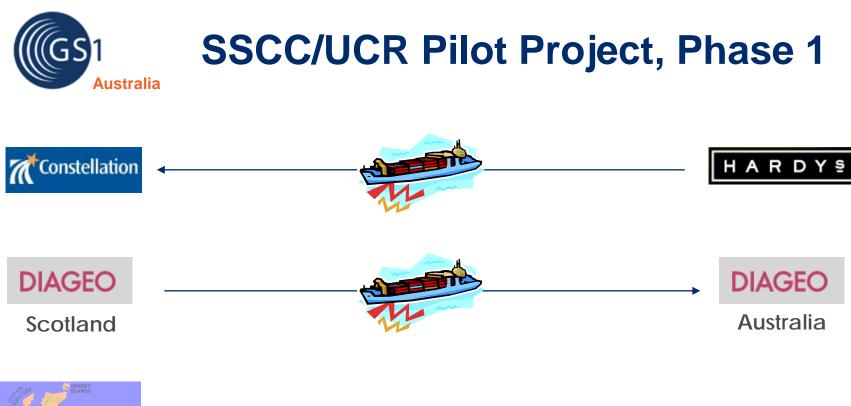
GS1's Actions in Response







- Memorandum of Understanding **between GS1 and WCO** to provide a framework for further collaboration
- **GS1 UCR Pilot Projects**, joint Customs and Trade initiatives to address supply chain security and trade facilitation
- EPC TLS Pilot projects to demonstrate global product and asset visibility utilizing EPCIS
- A number of **GS1 MO's** (including US, Germany, Netherlands, India...) are already actively working with their national Customs administrations, in international forums, at WCO ...
- Global Shipment Identification Number (GSIN), the GS1 ID Key created specifically to meet requirements of the WCO for the unique identification of shipments
- Roadmaps to engage with the Customs Sector





From Hardy's Australia to Constellation UK From Diageo Scotland to Diageo Australia





Phase 1 Findings

The GS1 SSCC can be used as a UCR number for Customs purposes.

In fact, using the GS1 SSCC would provide companies with **enhanced traceability** in international supply chains.

Exporters, carriers, customs agencies, importers would benefit from:

- predictability of information
- enhanced security
- reduced compliance costs



"Our pilot test with GS1 demonstrated that their Serial Shipping Container Code can be used as a UCR to provide Customs Administrations and other stakeholders with the key data they require through the international supply chain." *Michel Danet* Secretary General, WCO

Speaking at GS1 Global Forum February 2008



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